VISION MANAGERS · EXIT READINESS

If it can't run two weeks without you, a buyer pays less.

For trades and home-services owners one to three years from selling. A buyer checks six things to see whether the business runs without you. I build them, so you can prove it before you list.

THE SIX THINGS A BUYER CHECKS

1. Phones answered
2. Bids out the same day
3. An operations manual
4. Job-quality checklists
5. A weekly numbers report
6. Training for your team

THREE PACKAGES. PICK BY HOW SOON YOU WANT TO SELL.

1 "What's my business worth?"

Buyer's-Eye Review · a two-week checkup

The price range buyers pay in your trade, your score on the six, and two weeks tracking what still needs you. You leave with a dated fix list.

1 year's profit

the usual price gap: buyers pay 2 to 3x yearly owner earnings if it runs on you, 3 to 4x with managers.*

2 "It can't run without me."

Sale-Ready Build · all six, built for you in about 90 days

I build all six with you and run training for the people who'll use them. Then you take two weeks off, and whatever still reaches you gets fixed. You get all six in writing, or I keep building at no charge.

2 weeks off

with the business running without you. That's the test, and you get the results in writing.

3 "I want cash at close, not an earn-out."

Build + 12-Month Run · the build, then 12 months on retainer

After the build, I stay on monthly for a year: numbers a buyer's accountant can read and a two-week test every quarter. You list with a year of proof, not a promise.

12 months

of clean numbers to hand a buyer. Buyers pay for a track record.

*2026 broker-published ranges for HVAC, plumbing and contracting (CT Acquisitions; Reins). Your books decide. I don't broker the sale or take a cut.

WHAT CLIENTS SAY

"...this is maybe a really good idea to quickly get someone into estimating."

Justin, a Tennessee remodeler, on handing off his estimating

"...this thing that you put together was a huge, huge lifesaver help."

Bruce Pfaulmer, on the client-deck tool built for his business

"It's changed my business... And it's made all the difference."

Nate Stein, By Design Electric & Solar, three weeks after Sukhneet's training

START HERE

A free 20-minute call.

Bring last year's numbers and the week you'd most like off. You leave knowing which of the six is costing you the most.

TEXT OR CALL

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